

PRESS RELEASE

DiliTrust Solidifies European LegalTech Leadership with Strategic Acquisition of German CLM Leader PACTA

Expanding LegalTech Leadership in the DACH Region

PARIS & BERLIN – Feb. 26, 2025 – <u>DiliTrust</u>, the AI-powered Legal Cloud for in-house legal teams, announces the acquisition of <u>PACTA</u>, a leading German contract lifecycle management (CLM) software, marking another milestone in its accelerated expansion across the DACH region. Already serving major clients in the DACH region, including Franke, Munich Airport, Holcim, Schnellecke, Euronics, Eintracht Frankfurt & EnBW, the acquisition of PACTA strengthens DiliTrust position as the leading CLM solution provider in Europe.

This acquisition marks another step in DiliTrust's growth strategy, combining best-in-class technology with local market expertise to deliver high value to in-house legal professionals across Europe.

"PACTA is a recognized leader in the German CLM space, and their deep market knowledge makes them a perfect fit for our European expansion strategy" said Yves Garagnon, Co-CEO of DiliTrust. "With this acquisition, we are reinforcing our commitment to delivering state-of-the-art solutions to legal teams across the DACH region."

PACTA's expertise is a natural complement to DiliTrust's existing CLM capabilities, further strengthening its AI-powered contract lifecycle management module. By integrating PACTA's advanced functionalities into its Legal Cloud suite, DiliTrust will further enhance its ability to provide comprehensive, intuitive, and high-impact solutions.

"From day one it was clear that our visions were aligned," said <u>Fabian Pohl</u>, Co-Founder & Managing Director of PACTA. "DiliTrust brings the scale, resources, and expertise to help us take our technology to the next level, while we contribute deep regional knowledge and a cutting-edge solution that will benefit our combined client base."

The European LegalTech market is evolving, with many specialized providers addressing diverse needs. With the acquisition of PACTA, DiliTrust is uniting toptier solutions to build a more powerful, scalable, and connected ecosystem for legal and corporate teams across the continent.



"The legal sector is changing today more than ever, and businesses are looking for comprehensive, AI-driven solutions to manage their legal workflows efficiently" said Nadim Baklouti, Co-CEO of DiliTrust. "With PACTA joining DiliTrust, we are accelerating our vision to become the leading truly unified LegalTech powerhouse in Europe."

As part of the integration process, DiliTrust and PACTA are committed to maintain a high level of service for all clients.

DiliTrust is further strengthening its presence in Germany, with 25 employees in its Berlin and Munich offices, working in close collaboration with its global team of 300+ professionals. This expansion reinforces DiliTrust's dedication to supporting in-house legal teams with the most advanced, efficient, and secured solutions tailored to their evolving needs.

Throughout the integration, both DiliTrust and PACTA will prioritize customer continuity, ensuring uninterrupted service, enhanced capabilities, and a smooth adoption process. Most importantly, all PACTA's team, including founders, will remain operational, providing consistency and deep expertise to further enrich the client experience.



About DiliTrust

DiliTrust is a global provider of AI-powered SaaS solutions dedicated to empowering in-house legal teams by giving back valuable time and peace of mind.

Leveraging its proprietary AI, DiliTrust secures and streamlines legal operations, allowing teams to focus on strategic decision-making and maximize their impact within the organization.

The DiliTrust Governance suite enables legal departments to efficiently manage the entire contract lifecycle, centralize entity management, secure board meetings, and maintain control over matter management. Supporting more than 2,500 businesses across over 60 countries, DiliTrust has a presence in key locations, including Canada, Dubai, France, Germany, Italy, Mexico, Spain and the United States.

Committed to fostering simplicity, innovation and security, DiliTrust helps legal departments work smarter while enhancing operational efficiency and minimizing risk.

Discover more at <u>www.dilitrust.com</u>.

About PACTA

PACTA is a German-based contract lifecycle management (CLM) platform that transforms contract management with AI-driven automation. By streamlining contract creation, negotiation, and compliance, PACTA helps businesses reduce risk, accelerate deal cycles, and improve efficiency. Trusted by legal and business teams, PACTA ensures smarter, faster, and more secure contract management.

Learn more at https://pacta.ai/en

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